



NABKISAN Finance Ltd

(A subsidiary of NABARD)

www.nabkisan.org

NABKISAN Finance Limited (NKFL), a subsidiary of NABARD is registered as Non-Banking Finance Company (NBFC) with a balance sheet size of more than Rs.1200 Crore. NKFL is involved in providing financial assistance in the form of loans for agriculture and other rural projects to various categories of borrowers including individuals, societies, NBFCs, MFIs, producer companies, corporates, others etc. It is also a leader in lending to Farmers' Producer Organisations (FPOs).

NKFL is looking for recruitment for the post of *Business Development Manager, Uttar Pradesh*

BDMs will be responsible for mobilisation, financing, and monitoring of agri, rural development and other projects.

Key Responsibilities of the Business Development Managers

- Lead Generation, Business Development and Promotion
- Appraisal of project and preparation of techno-financial report and sanction memorandum
- Monitoring of projects, including field visit and inspection, and submission of monitoring reports and periodical MIS
- Data collection, analysis and management of data.
- Documentation, disbursement and recovery of loans.
- Compliance to processes, regular follow up with clients, capacity building, relationship management, credit management and maintenance of asset quality.
- Conduct of feasibility studies etc.
- Additional items of work, if any, assigned by NABKISAN from time to time

<i>Educational Qualification:</i>	Post Graduation/ PG Diploma in Finance/ Management/ Rural Management/ Agriculture and or any other discipline allied to management or agriculture.
Experience	2 to 3 years' experience, in the fields of business mobilisation, credit appraisal and monitoring in Banking, NBFC, MFI, FPOs, agriculture and related sectors, is preferred.

OTHER CRITERIA	<p>Maximum age limit is 35 years</p> <p>Proficiency in using tools such as MS Office and other computer related functions for day-to-day functioning</p> <p>Proficiency in reading, writing and speaking English and Hindi.</p>
D. PLACE OF POSTING	<p>The place of posting for the present will be Lucknow</p> <p>However, depending on administrative requirement of NABKISAN candidate may be placed anywhere in the country in future.</p>
<i>Remuneration</i>	<p>Consolidated pay of Rs. 40,630/- per month plus allowances towards telephone along with other benefits such as PF, Gratuity and Medical insurance to employee and dependent family members up to Rs. 3 lakh per annum.</p> <p>Higher remuneration up to Rs 50,000/- per month can be considered in case of deserving candidates.</p> <p>The company has an attractive performance based incentive scheme which is given on identifiable performance indicators.</p>
<i>Contract Period:</i>	<p>Initial contract is for a period of two years, which can be extended based on performance review.</p>

Interested candidates may send their CVs with supporting documents to careers@nabkisan.org

Last date of receipt of applications is 15 April 2021